

Financial Statements

and Independent Auditor's Report

Years Ended June 30, 2024 and 2023

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Independent Auditor's Report

To the Board of Directors
National Summer Learning Association, Inc.
Washington, DC

Opinion

We have audited the accompanying financial statements of National Summer Learning Association, Inc. ("NSLA") (a nonprofit organization), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NSLA as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of NSLA and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about NSLA's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of NSLA's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about NSLA's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

SNYDER COHN, PC North Bethesda, Maryland

Inyder Cohn, PC

December 4, 2024

Statements of Financial Position

June 30	2024	2023
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,776,598	\$ 2,199,849
Contributions, grants and accounts receivable	771,843	368,650
Prepaid expenses Total current assets	40,341	107,694
Total current assets	2,588,782	2,676,193
Property and equipment, net	4,051	4,951
Other assets:		
Other asset	4,765	8,128
Total assets	\$ 2,597,598	\$ 2,689,272
Liabilities and net assets		
Current liabilities:		
Accounts payable and accrued expenses	\$ 265,703	\$ 291,258
Deferred revenue	160,193	125,750
Other liability	4,765	8,128
Total current liabilities	430,661	425,136
Commitments		
Net assets (deficit):		
Without donor restrictions	(341,594)	75,908
With donor restrictions	2,508,531	2,188,228
Total net assets	2,166,937	2,264,136
Total liabilities and net assets	\$ 2,597,598	\$ 2,689,272

Statement of Activities

For the year ended June 30, 2024			
	thout Donor testrictions	Vith Donor Restrictions	Total
Support and revenue:			
Contributions and grants	\$ 354,097	\$ 2,400,000	\$ 2,754,097
Contributed services	3,094,726	-	3,094,726
Program fees	206,159	-	206,159
Conference revenue	1,004,847	-	1,004,847
Sponsorships and partnerships	158,264	-	158,264
Other income	28,258	-	28,258
Net assets released from restrictions	 2,079,697	(2,079,697)	
Total support and revenue	6,926,048	320,303	7,246,351
Expenses:			
Program	6,607,253	-	6,607,253
Management and general	432,108	-	432,108
Fundraising	 304,189	-	304,189
Total expenses	7,343,550		7,343,550
Change in net assets	(417,502)	320,303	(97,199)
Net assets - beginning	 75,908	 2,188,228	 2,264,136
Net assets (deficit) - ending	\$ (341,594)	\$ 2,508,531	\$ 2,166,937

Statement of Activities

For the year ended June 30, 2023			
	thout Donor estrictions	Vith Donor Lestrictions	 Total
Support and revenue:			
Contributions and grants	\$ 979,039	\$ 2,316,727	\$ 3,295,766
Contributed services	5,644,662	-	5,644,662
Program fees	91,001	_	91,001
Conference revenue	753,397	-	753,397
Sponsorships and partnerships	93,500	-	93,500
Other income	4,550	-	4,550
Net assets released from restrictions	 2,504,645	(2,504,645)	_
Total support and revenue	 10,070,794	 (187,918)	 9,882,876
Expenses:			
Program	9,786,546	-	9,786,546
Management and general	359,180	-	359,180
Fundraising	 350,940	 	350,940
Total expenses	10,496,666	<u>-</u>	10,496,666
Change in net assets	(425,872)	(187,918)	(613,790)
Net assets - beginning	 501,780	2,376,146	 2,877,926
Net assets - ending	\$ 75,908	\$ 2,188,228	\$ 2,264,136

Statement of Functional Expenses

For the year ended June 30, 2024

	Supporting Services									
			Ma	nagement and						
		Program		General				ndraising		Total
Salaries	\$	631,551	\$	163,960	\$	176,105	\$	971,616		
Employee benefits and taxes		105,620		27,054		29,057		161,731		
Total payroll and related expenditures		737,171		191,014		205,162		1,133,347		
Subgrants		136,625		_		-		136,625		
Professional fees		1,630		98,505		-		100,135		
Office expense		21,285		68,820		8,460		98,565		
Program activities		2,291,489		16,038		54,786		2,362,313		
In-kind program activities		3,094,726		-		-		3,094,726		
Community and partnership		200,278		-		-		200,278		
Fundraising event		-		-		-		-		
Travel		22,907		29,782		12,446		65,135		
Telephone and information technology		-		6,850		-		6,850		
Occupancy costs		31,873		6,980		7,252		46,105		
Equipment rental and maintenance		-		3,785		-		3,785		
Other expenses		68,684		10,171		15,931		94,786		
Total expenses before depreciation		6,606,668		431,945		304,037		7,342,650		
Depreciation and amortization		585		163		152	-	900		
Total functional expenses	\$	6,607,253	\$	432,108	\$	304,189	\$	7,343,550		

Statement of Functional Expenses

For the year ended June 30, 2023	For the	vear	ended	June	30,	2023
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		ices						
		Ma	nagement					
	_		and	_				
	 Program		General F		<u>General</u>		ındraising	 Total
Salaries	\$ 583,341	\$	151,444	\$	162,663	\$ 897,448		
Employee benefits and taxes	88,141		23,410		24,578	136,129		
Total payroll and related expenditures	671,482		174,854		187,241	1,033,577		
Subgrants	60,000		_		_	60,000		
Professional fees	11,772		82,128		13,244	107,144		
Office expense	68,345		11,573		13,530	93,448		
Program activities	3,096,976		72,146		99,890	3,269,012		
In-kind program activities	5,644,662		-		-	5,644,662		
Community and partnership	92,405		-		_	92,405		
Fundraising event	545		60		3,629	4,234		
Travel	55,827		6,376		14,271	76,474		
Telephone and information technology	5,579		1,149		1,234	7,962		
Occupancy costs	26,878		6,118		6,173	39,169		
Equipment rental and maintenance	5,322		648		696	6,666		
Other expenses	46,168		3,976		10,869	61,013		
Total expenses before depreciation	 9,785,961		359,028		350,777	 10,495,766		
Depreciation and amortization	 585		152		163	 900		
Total functional expenses	\$ 9,786,546	\$	359,180	\$	350,940	\$ 10,496,666		

Statements of Cash Flows

For the years ended June 30		2024	2023		
Cook flows from anovating activities.					
Cash flows from operating activities:	ф	(07.400)	ф	(040.700)	
Change in net assets	\$	(97,199)	\$	(613,790)	
Adjustments to reconcile change in net assets to net					
cash provided by (used in) operating activities:		000		000	
Depreciation and amortization		900		900	
(Increase) decrease in:		(400,400)		500.044	
Contributions, grants and accounts receivable		(403,193)		590,244	
Inventory		-		2,265	
Prepaid expenses		67,353		(86,694)	
Other asset		3,363		(8,128)	
Increase (decrease) in:					
Accounts payable and accrued expenses		(25,555)		126,334	
Deferred revenue		34,443		114,350	
Other liability		(3,363)		8,128	
Net cash provided by (used in) operating activities		(423,251)		133,609	
Net increase (decrease) in cash and cash equivalents		(423,251)		133,609	
Cash and cash equivalents - beginning		2,199,849		2,066,240	
Cash and cash equivalents - ending	\$	1,776,598	\$	2,199,849	
Supplemental disclosure of cash flow information:					
Cash paid during the year for:					
Interest	\$	-	\$	-	

Notes to Financial Statements

June 30, 2024 and 2023

Note 1: Summary of significant accounting policies:

National Summer Learning Association, Inc. ("NSLA") is a 501(c)(3) tax exempt, nonprofit organization based in Washington, DC. NSLA is dedicated to connecting and equipping schools, providers, communities, and families to deliver high quality summer learning opportunities to our nation's youth to help close the achievement gap and support healthy development.

NSLA serves as a network hub for thousands of summer learning program providers and stakeholders across the country providing tools, resources, and expertise to improve program quality, generate support, and increase youth access and participation. NSLA offers professional development, quality assessment and evaluation, best practices dissemination and collaboration, and strategic consulting to states, school districts, community organizations, and funders.

The mission of NSLA is to convince, connect, and equip providers, education leaders, families, and communities to deliver high quality summer learning opportunities to our nation's children and youth. NSLA is the only national nonprofit exclusively focused on closing the achievement gap by increasing access to high quality summer learning opportunities. NSLA recognizes and disseminates what works, offers expertise and support for programs and communities, and advocates for summer learning as a solution for equity and excellence in education. NSLA's work is driven by the belief that all children and youth deserve high quality summer learning experiences that will help them succeed in college, career, and life.

<u>Basis of accounting</u> - The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Accordingly, revenue is recognized when earned and expenses when the obligation is incurred.

<u>Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, if any, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Net assets</u> - Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of NSLA and changes therein are classified and reported as follows:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed stipulations. NSLA's Boards of Directors have designated a portion of the net assets without donor restrictions for specific uses. The amounts designated as reserves totaled \$690,000 at both June 30, 2024 and 2023.

Notes to Financial Statements

June 30, 2024 and 2023

Note 1: Summary of significant accounting policies: (continued)

Net assets (continued) -

<u>Net assets with donor restrictions</u> - Amounts that are specifically restricted by donors for various purposes or future time periods. NSLA reports grants and contributions as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statements of activities as net assets released from restrictions.

<u>Cash and cash equivalents</u> - Cash and cash equivalents consist of short-term, highly liquid investments with maturities of three months or less at the date of their acquisition.

Accounts receivable - Accounts receivable are stated at their net realizable value. NSLA records receivables net of an allowance for doubtful accounts when necessary. The allowance is determined based on review of the estimated collectability of the specific accounts, plus a general provision based on historical loss experience and existing economic conditions. Uncollectible amounts are charged off against the allowance for doubtful accounts once management determines an account, or a portion thereof, to be worthless. As of June 30, 2024 and 2023, management considers all receivables to be fully collectible; therefore, no allowance for doubtful accounts has been established

Grants and contributions receivable - Contributions receivable consist of unconditional promises to give and are recorded at their net realizable value. All grants and contributions receivable are expected to be received in one year except for \$650,000 due from one donor. NSLA expects \$350,000 to be paid in April 2025 and \$300,000 in April 2026. Conditional promises to give are not included as support until the conditions are substantially met. Management considers all promises to give to be fully collectible; therefore, no allowance for doubtful accounts has been established.

<u>Property and equipment</u> - Property and equipment are capitalized at cost, if purchased, or at estimated fair value on the date of a gift, if donated. Acquisitions of property and equipment with a cost of \$1,000 or more are capitalized as incurred. Property and equipment are depreciated using the straight-line method based on their respective estimated useful lives ranging from three to seven years. Repairs and maintenance to existing facilities are expensed as incurred. Website development costs included in property and equipment are capitalized in accordance with *FASB ASC 350-50* (*Website Development Costs*). Under *FASB ASC 350-50*, costs incurred during the planning stage are expensed, while costs related to software used to operate a website or for developing initial graphics are capitalized. Website development costs are amortized using the straight-line method over an estimated life of three years.

Notes to Financial Statements

June 30, 2024 and 2023

Note 1: Summary of significant accounting policies: (continued)

<u>Inventory</u> - Inventories were stated at average cost and consisted primarily of instructional materials used in the programs of NSLA.

<u>Deferred revenue</u> - Deferred revenue represents amounts received, but unearned, for future periods. Revenue is recognized as each event is held or when program service work is performed.

<u>Fair value measurements</u> - The FASB Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 - inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that NSLA has the ability to access.

Level 2 - inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Notes to Financial Statements

June 30, 2024 and 2023

Note 1: Summary of significant accounting policies: (continued)

<u>Concentration of credit risk</u> - NSLA maintains its cash balances at two financial institutions. The accounts at these institutions are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to certain limits. At various times throughout the year, cash balances at one of the institutions exceeded the federally insured limits. NSLA has not experienced any losses with respect to its cash balances.

Revenue recognition - NSLA's revenue recognition policies are as follows:

<u>Promises to give</u> - Unconditional promises to give are recognized as revenue in the period received as assets or as decreases of liabilities or expenses, depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

<u>Contributions</u> - Contributions are recognized as support without donor restrictions unless their use is specifically restricted by the donor. A donor restriction expires when the stipulated time restriction ends or the purpose of the restriction is accomplished.

<u>Program fees</u> - Revenue is recognized when programs are performed, or the period services are performed in accordance with the terms of the contract or agreement. The portion of revenues relating to future periods is reported as deferred revenue.

<u>Conference revenue</u> - Revenues associated with these events are recognized when the event occurs. Any amounts received in advance are recorded as deferred revenue.

<u>Partnerships</u> - Revenue is recognized when services are performed. The portion of revenues relating to future periods is reported as deferred revenue.

<u>Sponsorships</u> - Revenue is recognized as support without donor restrictions unless their use is specifically restricted by the donor. A donor restriction expires when the stipulated time restriction ends, or the purpose of the restriction is accomplished.

<u>Disaggregation of revenue</u> - In accordance with ASU 2014-09, NSLA disaggregates revenue from contracts with customers into major revenue streams and the timing of recognizing revenue. All revenue is recognized at a point in time when the relevant performance obligations have been met.

Notes to Financial Statements

June 30, 2024 and 2023

Note 1: Summary of significant accounting policies: (continued)

<u>Contract liabilities</u> - NSLA, receives payments for some services in advance of the period in which it is earned. These contract liabilities are recognized as deferred revenue until the revenue is earned. The beginning and ending balances of contract liabilities are as follows:

July 01, 2022	\$ 11,400
June 30, 2023	125,570
June 30, 2024	160,193

<u>Contract assets</u> - NSLA, provides services in advance of cash being received. These contract assets are recognized as accounts receivable until cash is received. The beginning and ending balances of contract assets are as follows:

July 01, 2022	\$ 198,984
June 30, 2023	93,650
June 30, 2024	91,882

Change in accounting principle - In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which is the leasing standard for both lessees and lessors. Under this update, a lessee will recognize lease assets and liabilities on the statement of financial position for all arrangements with terms longer than 12 months. Lessor accounting remains largely consistent with existing U.S. GAAP. NSLA adopted the standard as of July 1, 2022. Total net assets and changes in net assets are unchanged due to the adoption of the new standard. NSLA will apply this new ASU if any leases meet the criteria for implementation set forth in the transition guidance prescribed by the ASU. NSLA did not have any material leases during the fiscal year.

Accounting for uncertainty in income taxes - NSLA accounts for the effect of any uncertain tax positions based on a "more likely than not" threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax effect is estimated based on a "cumulative probability assessment" that aggregates the estimated tax liability for uncertain tax positions. Interest and penalties, if any, are accrued as a component of general and administrative expenses when assessed. NSLA is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation. Similar to other tax-exempt organizations, NSLA is subject to tax on unrelated business income. Tax years ended prior to June 30, 2021 are no longer subject to examination by taxing authorities.

Notes to Financial Statements

June 30, 2024 and 2023

Note 1: Summary of significant accounting policies: (continued)

Accounting for uncertainty in income taxes (continued) -

During the years ended June 30, 2024 and 2023, NSLA did not have net taxable income from unrelated business activities; therefore, there is no provision in these financial statements for income taxes or interest and penalties related to unrecognized tax benefits.

Note 2: Liquidity and availability:

The following reflects NSLA's financial assets on June 30, 2024 and 2023, reduced by amounts that are not available for general use because of donor imposed, board or time restrictions within one year of the statement of financial position dates:

	 2024	2023
Financial assets: Cash and cash equivalents Grants receivable Accounts receivable	\$ 1,776,598 679,961 91,882 2,548,441	\$ 2,199,849 275,000 93,650 2,568,499
Less those unavailable for general expenditure within one year, due to: Amounts designated for future purpose restrictions	(2,483,531)	(2,138,228)
Financial assets available to meet cash needs for general expenditures within one year	\$ 64,910	\$ 430,271

As part of its liquidity management plan, NSLA manages its operations within a balanced budget. NSLA receives revenue from pledges and contributions, sponsorship and partnership, and grants and contracts from their donors that provide the resources to support a portion of the operating activity. Excess funds are transferred into the money market account. At both June 30, 2024 and 2023, there was \$690,000 designated for reserves. However, given the ability to quickly transfer these funds to operations with Board approval, these amounts are not reducing the financial assets above.

Notes to Financial Statements

June 30, 2024 and 2023

Note 2: Liquidity and availability: (continued)

Also, a substantial portion of NSLA's support is donor restricted contributions that require resources to be spent in accordance with donor restrictions. NSLA must maintain sufficient resources to meet these requirements, making these assets unavailable for use to meet general expenditures. However, the majority of these expenses are normal operating expenses such as salaries and consultant costs that are expected to be released in the next twelve months based upon the activity of the NSLA.

Note 3: Property and equipment:

Property and equipment consisted of the following at June 30:

	 2024	2023		
Computers and equipment	\$ 5,441	\$	5,441	
Furniture and fixtures	11,500		11,500	
Website development	21,000		21,000	
	37,941		37,941	
Less: accumulated depreciation and amortization	 (33,890)		(32,990)	
Property and equipment, net	\$ 4,051	\$	4,951	

Depreciation and amortization expense for both the years ended June 30, 2024 and 2023 was \$900.

Note 4: Net assets:

Net assets of \$2,054,697 and \$2,454,645 were released from restrictions during the years ended June 30, 2024 and 2023, respectively, by satisfying purpose restrictions specified by donors on various awards. Additionally, \$25,000 and \$50,000 were released from restrictions during the years ended June 30, 2024 and 2023, respectively, by satisfying time restrictions.

Net assets of \$2,483,531 and \$2,138,228 were subject to support of specific programs as of June 30, 2024 and 2023, respectively. Additionally, \$25,000 and \$50,000 was subject to time restrictions for the years ended June 30, 2024 and 2023, respectively.

Notes to Financial Statements

June 30, 2024 and 2023

Note 5: Employee retirement plan:

NSLA maintains a 401(k) defined contribution benefit plan covering substantially all employees. Participating employees may contribute amounts of their annual salary subject to the maximum contributions allowed under the Internal Revenue Code. Additionally, NSLA may also contribute employer provided discretionary amounts on an annual basis. NSLA's employer contribution rate was 5% and 3% for the years ended June 30, 2024 and 2023, respectively. There were \$42,469 and \$24,822 of employer contributions made to the plan for the years ended June 30, 2024 and 2023, respectively.

Note 6: Commitments:

NSLA had an operating lease agreement for office equipment. The rental expenses related to this lease were \$3,785 and \$3,839 for the years ended June 30, 2024 and 2023, respectively. The last year of the lease was 2024 and therefore there are not future minimum annual rental commitments.

Note 7: Concentrations:

Three contributors made up 48% of total revenue (excluding contributed services) for the year ended June 30, 2024. At June 30, 2024, there was one contributor that made up 84% of the total contributions, grants and accounts receivable balance. One contributor made up 29% of total revenue (excluding contributed services) for the year ended June 30, 2023. At June 30, 2023, there were two contributors that made up 68% of the total contributions, grants and accounts receivable balance.

Note 8: Functional allocation of expenses:

The costs of providing various programs and other activities have been summarized in the statements of functional expenses. Accordingly, certain costs have been allocated among program and supporting services benefited using various cost allocation techniques. Programmatic expenses, salaries, taxes and related benefits are allocated based on the estimated percentage of time each employee spends on each program activity. Administrative expenses are applied at the end of the year based on the same management approved allocations as salaries. Occupancy related costs are allocated based on the usage of the space. All other expenses are allocated based on the invoices received for the expense and the specific program/activity that the invoice relates to.

Notes to Financial Statements

June 30, 2024 and 2023

Note 9: Contributed services:

NSLA policy related to gifts-in-kind is to utilize the assets given, to carry out the mission of the organization. All in-kind goods and services are recorded at their going market rate and are considered without donor restrictions in the accompanying statements of activities.

A significant number of volunteers donate their time in the furtherance of NSLA's programs and activities. Volunteers perform various administrative, programming, and fundraising functions. However, the value of these services is not recognized in the financial statements unless the donated services received create or enhance non-financial assets or require specialized skills that would typically need to be purchased, if not provided by contribution.

NSLA was provided advertising services, for which based on current market rates, the organization would have paid \$3,078,906 and \$5,644,662 for the years ended June 30, 2024 and 2023, respectively.

NSLA was also provided housing services for their internships, for which based on current market rates, the organization would have paid \$15,820 and \$-0- for the years ended June 30, 2024 and 2023, respectively.

The total amount of in-kind services provided to NSLA were \$3,094,726 and \$5,644,662 for the years ended June 30, 2024 and 2023, respectively. These amounts are included with contributed services without donor restrictions and as program expenses on the statements of activities.

Note 10: Subsequent events:

Subsequent events have been evaluated through December 4, 2024, which is the date the financial statements were available to be issued.

Snyder Cohn, PC CPAs and Trusted Advisors 11200 Rockville Pike, Suite 415 North Bethesda, MD 20852 www.snydercohn.com 301-652-6700